

Enhancing Customer Relationship Management

Overview

Optimise your retail operations with Retail IT's CRM integration. Our platform facilitates integration with your existing CRM system, including platforms like Klaviyo and Mailchimp, providing comprehensive insights into customer behaviour, enhancing customer engagement, and driving sales growth.

Features are designed to streamline operations, improve data accuracy, and enhance customer satisfaction, offering a robust solution for managing customer relationships and improving performance. This integration provides a scalable solution that adapts to your business's evolving needs.

Key Features

Workflow Automation

Automate processes to improve operational efficiency and reduce errors.

Centralised Customer Data

Aggregate and analyse customer data to improve engagement and enable targeted marketing.

System Integration

Integrate seamlessly with existing systems to create a unified view of customer interactions and sales.

Advanced Analytics and Reporting

Generate detailed reports and analytics to support informed decision-making.

Customisable Platform

Tailor the CRM integration to meet specific retail requirements.

Marketing Campaign Tracking

Track marketing campaign performance back into Cegid Retail to demonstrate sales effectiveness.

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